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Datwyler IT Infra

panorama

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HIGH-PERFORMANCE DATA NETWORK FOR NEW LOGISTICS CENTRE

Interview with Michael Buchenberg, XITASO:

"EVERY COMPONENT MUST BE SECURE OVER THE LONG TERM"

Copper data technology:

THE NEW CU 696 4P

DATWYLER

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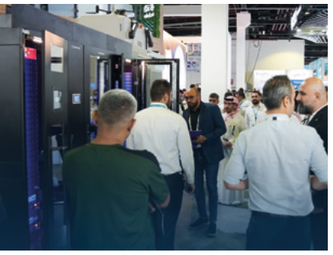

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THE RISE OF THE EDGE DATA CENTRE

and what geopolitics has to do with it

Dear customers and partners,

While large, centralised (cloud) data centres have long been considered the backbone of digitalisation, the focus is steadily shifting to the edge of the network, to the so-called edge data centres. This paradigm switch is no longer being driven by purely technological factors but has recently been accelerated by geopolitical developments.

The main driving force is still the growing importance of real time data. Applications, such as autonomous vehicles, industrial automation or augmented reality call for extremely short latency times. Edge infrastructure drastically reduces these delays. At the same time we are seeing a rapid growth in the Internet of Things. Billions of networked IoT devices are constantly generating data which can no longer be effectively processed in central cloud structures alone. In this context, edge data centres operate as decentralised nodes, reducing the load on existing networks.

The real accelerator in recent years has been geopolitical factors. Tensions between large economic areas means that control over data is now a strategic resource. States and regions want to make sure that sensitive information is stored and processed within their own borders – the key word is digital sovereignty. For companies, data localisation initiatives and strong data protection laws mean that their IT infrastructure has to be regionalised. Edge data centres are an ideal solution for this because they enable data to be processed close to the source – and they meet regulatory requirements.

Not to mention security concerns. Trade conflicts and sanctions show how vulnerable centralised infrastructures can be. Edge architecture increases resilience because it is less dependent on location or international data flow. And the operation of critical infrastructure – energy, traffic or health – ought to remain independent and stable in an emergency. So local computing capacity is more and more becoming part of national security strategies. The expansion of 5G networks is increasing this dynamic even further.

The effect of geopolitical factors also means new challenges. A fragmented digital world is emerging in which every region is developing its own standards, requirements and technologies. For companies that operate globally, this trend is greatly increasing complexity.

Edge data centres are a reflection of a world in which data power, political interests and technological developments are becoming ever more closely connected. Those investing in the edge today are not only building faster networks but they are also positioning themselves within a digital ecosystem that is being shaped by geopolitical influences.

Datwyler IT Infra is investing specifically in edge data centres and providing support for its customers on the topic of digital sovereignty. Together with our partners we offer a full range of services – from the planning to the operation of a tailor-made, future-proof solution.

Every solution starts with an initial discussion. I would love you to get in touch – and thank you in advance for your confidence.

Adrian Bolliger, CEO
Datwyler IT Infra

JUMO GmbH & Co. KG, Fulda:

Modern sensors meet ROBUST TRANSMISSION TECHNOLOGY

To measure and regulate the indoor climate in its new "Sensilo" plant Jumo is using Single Pair Ethernet technology from Datwyler IT Infra.

The Jumo Group, based in Fulda, is a leading provider of sensor and automation solutions as well as the market leader in temperature sensors for heat meters. The Group has five branches, 25 subsidiaries and over 50 agencies.

In May 2025, Jumo opened a state-of-the-art plant in the Fulda West technology park. With over 10,000 square metres of production and logistics space, the "Sensilo" produces mainly temperature and pressure sensors. Jumo uses a smart indoor climate monitoring system in this new building. And Datwyler IT Infra's Single Pair Ethernet technology is being used for the first time here.

Healthy indoor climate

The precise and continual recording and regulation of temperature, relative humidity and carbon dioxide (CO_2) concentration is an important part of modern building automation. On the one hand, it's about ensuring a healthy indoor climate to promote people's wellbeing and their ability to concentrate. On the other, these measures will also protect the building structure. Because today new buildings are designed to be practically airtight. Controlled ventilation is therefore essential in order to save energy and avoid damage due to damp and mould.

In the visitor and presentation area of the "Sensilo", the indoor climate is constantly monitored with intelligent multisensors. They record the three values mentioned and transmit them digitally via Single Pair Ethernet (SPE) to the building climate control and JUMO cloud where the data are visualised and recorded. The subsequent digital processing enables a clean, low-interference measuring chain and a modern, web-based representation of the current air quality in the room.

There are a total of four of these measuring points. The multisensors used are the JUMO hydroTRANS S20, which has an integrated cloud gateway. Ethernet communication is through the Modbus TCP protocol.

SPE-based networking has proven to be an extremely easy, effective and thoroughly stable solution. Thin single-pair data cables from Datwyler bridge distances up to a maximum of 500 metres, are mechanically robust and have an excellent shielding effect. An SPE switch in the control cabinet supplies the sensors with power via Power over Data Line (PoDL). So additional power cables are not required.

Fast, accurate installation

The solution was installed by Kerbl Gmbh & Co. KG. Norbert Krafczyk, electrical installer for energy and building technology at Kerbl, describes the work as "practically child's play". First of all he connected the multi-sensors using a pre-assembled SPE-M12 cable (IP67) and connected the connecting cable to the SPE main line in a terminal box. That was fed into the control cabinet where it was pressed onto an SPE connector (IP20). Then, on the top-hat rail, Krafczyk installed an Industrial Ethernet switch with four SPE ports from Weidmüller. The device now provides Ethernet network coupling and supplies the four sensors with the necessary power. This IE switch can be configured via the DIP switches, easily and without any additional software.

After the electrical installation the responsible Jumo engineer was able to configure cloud access directly. No additional edge gateway was needed. The ventilation control system accessed the measured values directly by Modbus TCP via Ethernet and then started to control the supply of air on the basis of the required values defined.

Positive result

Stephan Möller, Project Manager Facility Management at Jumo, draws a definite conclusion. "The combination of the JUMO hydroTRANS S20 and the SPE technology with PoDL enables fast, robust and extremely efficient installation of the measuring points."

The wholly digital architecture – from the sensor, through SPE to the JUMO cloud – shows how modern sensors, secure data communication and web-based visualisation mesh seamlessly together.

Looking into the new state-of-the-art Jumo plant

Single Pair Ethernet

The new dimension in networks

With Single Pair Ethernet (SPE) the industry has brought a groundbreaking technology onto the market. Data transmission through just one wire pair instead of four as in conventional installations. This allows for smaller components. saves space and reduces the installation cost considerably.

Datwyler IT Infra is a founding member of the Single Pair Ethernet System Alliance and is a significant driving force in the further development of this innovative technology. Because Datwyler IT Infra shares the conviction that SPE is a key to future-proof, efficient and economical networks in industry and building automation.

Ivan Corsini
Product Manager Copper Data Cabling and Industrial
Switzerland

Grupo Jumex, S.A. de C.V., Ecatepec de Morelos:

HIGH-PERFORMANCE DATA NETWORK

for new logistics centre

Structured cabling from Datwyler IT Infra provides real time connectivity in Jumex' CMD II in Mexico.

Grupo Jumex is one of the world's leading producers of fruit juices, nectars and other

drinks with more than 60 years' experience. The company, which is based in Ecatepec de Morelos, has four large factories in Mexico and sells its products in more than 40 countries.

After years of planning, construction and comprehensive testing, in October 2025, Jumex commissioned a new, intelligent logistics centre in Ecatepec – the CMD II. Most of the processes in this facility are fully automated. The CMD II has increased the on-site storage capacity by around 80 percent and allows for a throughput of up to 460 incoming and 337 outgoing pallets per hour.

Robust platform for the critical communication systems

For a modern, intelligent facility like this, a high-performance communication infrastructure was an absolute must. CK Ingeniería – a Premium Partner of Datwyler IT Infra in Mexico – had proposed a robust, scalable, high speed data network that would support a high level of automation and real time connectivity.

A hybrid architecture was installed for the CMD II, combining a cable network with industrial WiFi networks for mobile applications. CK Ingeniería put in over 5,000 metres of fibre optic cable and 20,000 metres of copper data cable from Datwyler IT Infra. These were type FO Universal 6- and 12-fibre cables and Category 6_A U/FTP cables. Then there were the necessary cable trays and the installation and securing of numerous Wi-Fi access points.

CK Ingeniería was involved in this project from the planning phase to implementation and ensured that the highest quality standards were met in all phases.

Scalable and high-performance

In the new logistics centre Jumex now has a robust platform for the critical communication systems. With its high level of scalability and transmission capacities of up to ten gigabits per second, Datwyler's infrastructure solution is perfectly

equipped, not only for existing requirements but also for any future technical challenges.

Enrique Lampatzer
Sales Manager
America

Shielded copper cabling with Category 6 cables and components

Anhui Provincial Power Grid Control Centre, Hefei:

All pain points SUCCESSFULLY ELIMINATED

Datwyler is supporting the Anhui Provincial Power Grid Control Centre in modernising its IT network.

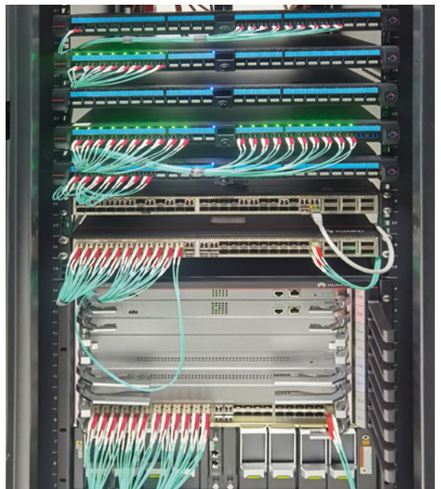
The central hub for the power supply in Anhui Province is the Power Grid Control Centre building in the provincial capital, Hefei. Since 2007, the stability of the power distribution network has been monitored, power flows controlled and disruptions resolved from this location. Fast and reliable data communication is essential for these demanding tasks.

Since 2024, Datwyler has been supporting the Power Grid Control Centre in the comprehensive modernisation of its existing IT network. The project focuses on the central network distribution in the data centre and encompasses over 150 racks. It is being implemented in three phases to ensure uninterrupted business operations.

Intelligent solution for a demanding scenario

The Power Grid Control Centre building has extremely high requirements for the stability, electromagnetic immunity and intelligence of the cabling system. Datwyler has developed a customised solution for this, combining a shielded system of Category 6 cables and components with intelligent electronic patch panels and the DatAIM cabling management software. This is complemented by a high-performance fibre optic backbone.

OM3 fibre optic connections in the backbone



The shielded copper cabling system offers high immunity to electromagnetic interference emanating from the power supply equipment, thus ensuring reliable high-frequency data transmission. The intelligent patch panels, in combination with DatAIM software, enable features such as real-time monitoring of all data ports, unique identification of patch cables via light signals and alarms in case of unauthorised access. This significantly simplifies the operation and maintenance of the cabling.

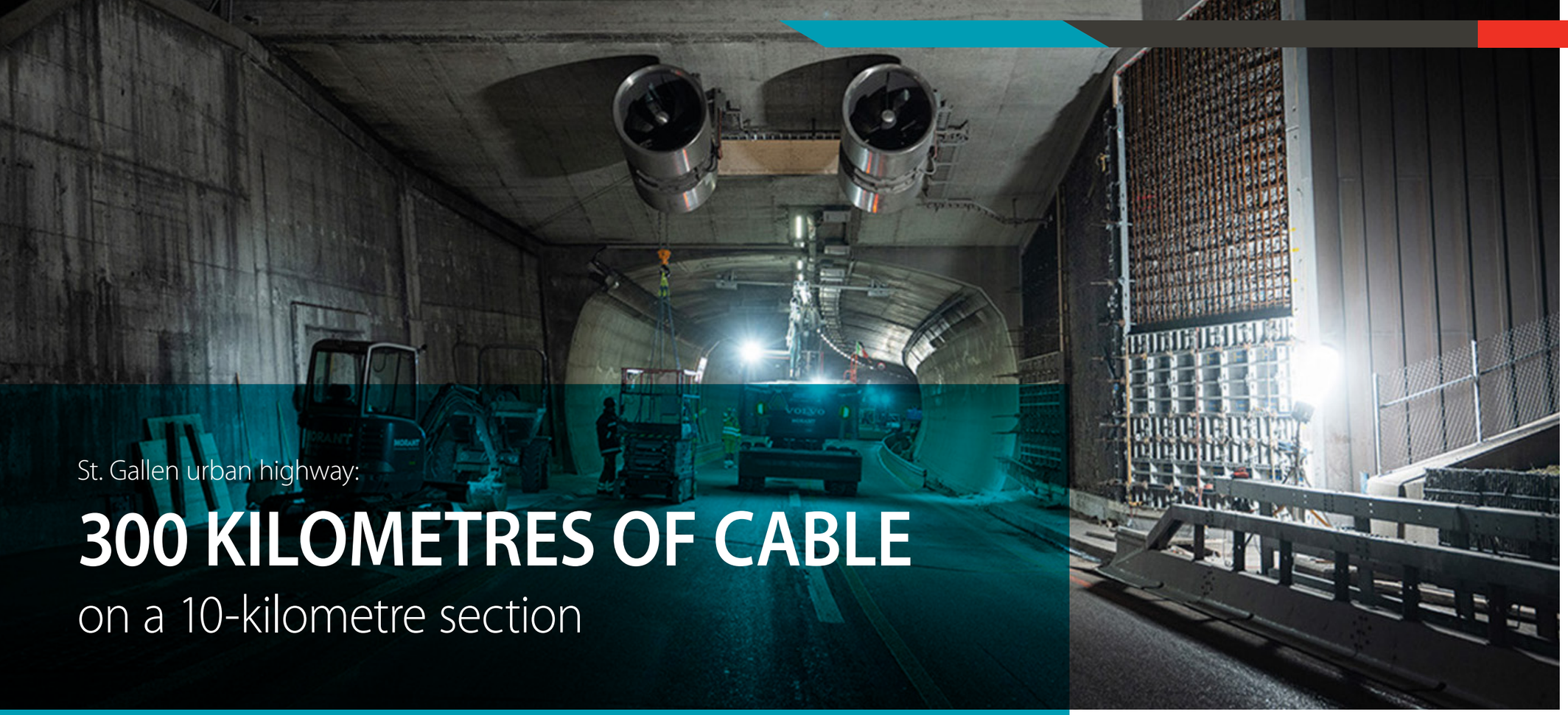
The first two phases of this modernisation project were completed on schedule in 2024 and 2025. The third and final installation is scheduled for completion by June of this year.

The Datwyler solution has already successfully eliminated the pain points of conventional cable management. The reliability and operational efficiency of the Power Grid Control Centre have improved considerably with the new Datwyler network.

The on-site managers are accordingly very satisfied with the intelligent cabling. ■

The Power Grid Control Centre building in the Baohe district of Hefei

Bob Song
Product Management Director
China



Jet fans for ventilation in the Rosenberg Tunnel

St. Gallen urban highway:

300 KILOMETRES OF CABLE

on a 10-kilometre section

In the modernisation of the St. Gallen urban highway, safety and data cables are being used that meet the highest fire safety requirements.

The A1 Autobahn is one of the main traffic routes in the St. Gallen area. After more than 30 years in service, a total overhaul was required. To ensure operation of the existing infrastructure for another 15 to 20 years, in recent years all of the installations and components have been undergoing renovation and adaptation from the point of view of safety, accident prevention and environmental protection.

A central part of the project has been the renovation and modernisation of the tunnels within the metropolitan area. Since the middle of 2024, the Schoren, Rosenberg and St. Finden tunnels have been undergoing upgrades to improve operation and safety. To achieve this, first of all temporary operating and safety equipment was set up. In 2025 the structure repair work began in the north tube of the Rosenberg Tunnel and the west tube of the Schoren Tunnel, together with installation of various systems, including lighting, fire alarm system, ventilation, exhaust air vents and power supply. In 2026 the same work started in the south tube of the Rosenberg Tunnel and the east tube of the Schoren Tunnel.

The length of safety and data cable required is around 300 kilometres. Responsible for the expert installation of these is ARGE RoadTEC SWOKA, a consortium consisting of the firms Kummler+Matter EVT AG in Zurich and Arnold AG which is based in Wangen. Datwyler IT Infra in Altdorf is ARGE's main supplier when it comes to safety and data cable.

Safety and data cable from one provider

For the temporary installations and the first new cabling, between May and December 2024, Datwyler IT Infra supplied 13 kilometres of low voltage cable (N)HXH with functional integrity E30–E60 and almost five kilometres of signal cable JE-H(St)HRH with E30–E90. For data communication, 18 kilometres of FO Universal DLTS fibre optic cable were used – products with the highest fire safety class $B2_{ca}$ according to the location.

Added this, in 2025, for the safety-relevant systems in the Rosenberg and Schoren Tunnels were first of all two kilometres of signal cable and 56 kilometres of low voltage cable. Another 3.3 kilometres of fibre optic cable connect the technical rooms to each other and to the central tunnel monitoring system in Lucerne.

Cabling of the operating safety equipment in the service duct

For the local data networks, Datwyler provided 8.3 km of CU 7702 4P copper data cable and another four kilometres of CU 7702 GG-FRNC – the latter a Category 7_A special cable, mainly to connect all of the cameras and also to supply power (PoE).

For the installation in the Schoren Tunnel, between January and April 2026 Datwyler IT Infra supplied another 86 kilometres of low voltage cable and almost 17 kilometres of signal cable.

Extension of the data connections and cameras was with 15 kilometres of CU 7702 4P type data cable and another 13 kilometres of CU 7702 GG-FRNC.

Outlook

Next, the Bundesamt für Strassen ASTRA, the Federal Office for Roads, is planning to completely replace the signalling on the 10.4 kilometre long Autobahn section, create modern heating, ventilation and cooling systems in the tunnels and technical rooms and implement and test the control systems. And also all of the traffic routing systems and signalling will be replaced and rewired. After which the system controls will be implemented and tested. And after a trial run, a final integral test will be performed on the whole section. ■

Michael Sperlich
Senior Account Manager
Safety
Switzerland

Europe:

Closer to production, FASTER TO THE CUSTOMER

To serve customers in Europe more efficiently, Datwyler IT Infra has realigned its logistics processes.

In dynamic markets, the success of an infrastructure project depends not only on innovative products and solutions, but also on their predictability and availability. To optimise its logistics capabilities in Europe, Datwyler IT Infra has once again invested in their improvement. The European logistics network is now more closely integrated with the production sites in Switzerland and the Czech Republic.

Strategic proximity to production and the market

In particular, the new European logistics centre in the Czech Republic has significantly increased operational efficiency across Europe. Proximity to production in Děčín reduces transfer times, optimises processes and minimises transport risks. The reduced complexity along the supply chain means shorter delivery times and, for customers, improved predictability.

At the same time, Datwyler IT Infra has expanded its logistics capacity at its Swiss headquarters in Altdorf, thereby increasing its overall agility and responsiveness. This allows the company to better serve its traditional core market in Switzerland as well as its international customers.

Together, these two locations form a complementary system enabling the IT and OT infrastructure provider to operate faster, more reliably and more efficiently in European and global markets.

> **The best supply chain is the one you never have to think about – because we transform a complex task into a reliable and predictable service.**
>
> *Tomáš Kadlec, Managing Director Czech Republic*

Shorter delivery times, greater flexibility

The closer coordination between production and logistics significantly reduces delivery times. Datwyler IT Infra can now respond more flexibly to changes or specific customer requests. Increased availability in the sales channels allows for faster adaptation to fluctuations in demand. Furthermore, the new logistics network supports closer collaboration with existing wholesale and distribution partners and simultaneously creates opportunities for building new partnerships throughout Europe.

Logistics centre in Přestanov, Czech Republic

Security of supply

Geopolitical tensions, volatile markets and globally interconnected supply chains present companies with growing challenges. Optimised logistics structures strengthen operational resilience across Europe. Shorter transport routes reduce risks, more stable processes ensure consistent availability, and proximity to production enables faster decision-making. This creates a robust and reliable supply chain that minimises disruptions and ensures continuity for customer projects.

Efficiency and sustainability

Datwyler IT Infra expects the consolidated transport routes, optimised warehousing and clearly structured processes to reduce costs and enable a more sustainable infrastructure strategy. The shorter transport routes also reduce CO_2 emissions, resulting in measurable environmental benefits in addition to the operational advantages.

Customer focus as a guiding principle

The realignment of our logistics is, not least, a direct response to customer feedback. Through continuous investment in its logistics strategy, Datwyler is underscoring its commitment to operational excellence – for a stable, flexible supply chain tailored to customer needs. ■

Karl Thoma
VP Product Management Europe, Managing Director Switzerland

Tomáš Kadlec
Managing Director Czech Republic

United Arab Emirates:

THE FUTURE OF AUTONOMOUS INFRASTRUCTURE

The Datwyler team uses the robot Sultan to explain autonomous technologies.

GITEX Global 2025, held in Dubai last October, provided Datwyler Middle East with a welcome opportunity to launch an impressive innovation initiative. At the five-day trade fair, Datwyler positioned itself as a trusted technology partner for companies and organisations seeking to build a reliable and future-proof infrastructure.

As a globally active IT infrastructure provider, Datwyler IT Infra showcased its comprehensive solutions at its stand, conveying a clear message: companies can rely not only on performance and quality, but also on long-term partnership, trust and innovation.

From connectivity to autonomy

During its trade fair presentation, Datwyler emphasised the evolution of traditional infrastructures – moving towards autonomous systems that improve efficiency, intelligence and business continuity.

Visitors learned that, today, "infrastructure" no longer just means "connectivity", but rather involves creating intelligent environments that can adapt and react and that function seamlessly.

A new teammate named Sultan

One of the highlights at the stand was Sultan, a humanoid robot who appeared as part of the Datwyler IT Infra team. Throughout the five-day event, he consistently created a lively atmosphere. Sultan interacted with visitors, demonstrating knowledge and helpfulness, and answered all their questions. He also delighted with dance routines and playful kung fu moves – naturally attracting a great deal of attention.

Datwyler's stand drew a wide audience, from industry experts to decision-makers, who wanted to learn about the company's expertise and services. Live demonstrations and interactive exhibits successfully conveyed complex technological concepts in a clear and tangible way. Sultan further enhanced this connection.

A reliable partner

By participating in the trade fair, the Datwyler team underscored its commitment to providing reliable and high-performance infrastructure solutions and continuously adapting them to new technological developments. Furthermore, Datwyler IT Infra used the event to strengthen its position as a trusted partner, combining global expertise with a local presence in the Middle East. The focus is on long-term partnerships and consistent, intelligent and reliable solutions.

Successful partnership: Asem Shadid, Managing Director of Datwyler Middle East (right), with Diaa Shqairat, founder of DeepSolve Tech Limited, Dr. Ghiath Habbab, Chairman of Bright Technology, and his team

Visitors to the Datwyler stand learn about advanced IT infrastructure solutions.

So Datwyler's presence at GITEX Global 2025 clearly signalled its future direction: By combining excellent infrastructure with autonomous technologies, the company is shaping a future in which systems are smarter, more responsive and seamlessly integrated into daily operations.

With innovation at its core and trust as its foundation, the company continues to position itself as a key partner in building the next generation of intelligent environments. ■

Sami Ballour
Head of Human Resources and Communication
United Arab Emirates

China:

DOUBLE AWARD

at the Jiangsu CIO Conference

On 1st November 2025 the 14th Jiangsu CIO Conference and the Intelligent Manufacturing+ Academy Alumni Banquet were held in Suzhou.

Under the auspices of the Jiangsu Provincial Department of Industry and Information Technology, the 2025 CIO Conference was hosted by the Jiangsu Enterprise Informatisation Association, the Jiangsu Chief Information Officer Alliance and the Suzhou Industrial Internet Industry Alliance. Co-organisers included the Saixing Research Institute, the Intelligent Manufacturing+ Academy and the Libo Exhibition.

Datwyler IT Infra attended the conference and was once again among its supporters.

During the event, the Taicang-based company was honoured as one of the leading "Resource Pools for Digital Services in the Yangtze Delta".

Focus on smart manufacturing

Datwyler has been committed to the digital transformation and modernisation of companies in China for many years. With a clear focus on the requirements of smart manufacturing and its extensive practical experience in this field, Datwyler offers Chinese companies integrated, comprehensive solutions for their IT and OT infrastructures.

Conversation with visitors at the Datwyler booth

For this commitment, Datwyler was also awarded the "Continuous Empowerment – Outstanding Contribution Award."

Datwyler was represented at the forum with its own stand. There, visitors could not only see the latest product solutions, but the team also used the opportunity to exchange ideas with leading industry representatives and explore potential collaborations. ■

Bob Song
Product Management Director
China

The Datwyler IT Infra and PT Gunung Sawo teams with the training participants

Indonesia:

CERTIFICATION TRAINING

in Jakarta

Datwyler enhances the expertise of its Indonesian installation partners with a two-day training course.

To meet the increasing demand for reliable network infrastructure in Indonesia and to strengthen the expertise of its local installation partners, Datwyler IT Infra successfully conducted the "SCS Certified Engineer Training & Refresher Program" in mid-January 2026 at the Grand Whiz Hotel in Jakarta.

This two-day program focuses on expanding specialist knowledge and best practices for the deployment of Datwyler structured cabling systems (SCS). Forty participants from Datwyler's existing customer base and system integrators attended the training.

Datwyler organised the course in cooperation with PT Gunung Sawo, its long-standing Indonesian distribution partner. The partner company has over 20 years of experience and specialises in structured cabling systems, CATV/MATV systems and data centre infrastructure.

Presentations, refresher modules and discussions

The first day was opened by Rosma Sanita, Sales & Marketing Manager at PT Gunung Sawo. In her welcoming address, she emphasised the importance of continuous professional development and close collaboration within the Datwyler IT Infra partner network. Participants then attended a series of technical presentations, refresher modules and discussions designed to familiarise them with the latest industry standards and Datwyler's best practices.

The training itself was conducted by Gowthaman Narayanapillai, Datwyler's Regional Solution Engineer. He was supported by Tito Prabowo, Regional Solution & Sales Engineer, and Raymond Ng, Head of Sales (IT) for the APAC region. Topics covered included the planning of copper and fibre optic systems, high-density fibre optic solutions, architectures for hyperscale data centres, practical installation tips and the requirements for the Datwyler System Warranty.

A key outcome of this program was certification as a "Certified Copper/Fibre System Installer (SCS101)". This certification was awarded to all participants who demonstrated their expertise in the design and installation of a structured cabling solution from Datwyler. ■

Tito Prabowo
Regional Solution & Sales Engineer, Data (APAC)
Indonesia

Gowthaman Narayanapillai
Regional Solution Engineer (APAC)
Singapore

China:

SMART IT INFRASTRUCTURE MANAGEMENT

At a conference in Wuhu, Datwyler presented its solutions for visualising and managing IT infrastructures.

At the end of December, the annual conference of the Anhui Provincial Society of Civil Engineers and Architects on the topic of intelligent buildings took place at the Hanjue Yangming Hotel in Wuhu. Datwyler IT Infra was invited as a co-organiser to participate with a keynote speech and a stand.

The conference "Dual-Carbon Leadership* – Digital Innovation" brought together experts, scientists and representatives from leading companies in various fields – smart buildings, informatisation, energy supply and electrical engineering. The focus was on intensive discussions of key topics such as intelligent buildings, critical infrastructure, passive optical networks (PON) and the application of smart photovoltaic storage systems (PSDF/PEDF).

Experts from engineering firms and research institutions, system integrators and manufacturers discussed implementation challenges and current development trends in the industry.

In the accompanying exhibition, Datwyler IT Infra presented its pre-assembled high-density cabling solutions, the DatAIM cable management software, as well as its Smart Modular Data Centres (SMDC) and its data centre infrastructure management (DCIM) platform.

Four core functionalities

Zhao Peng, Technical Engineer at Datwyler, dedicated his keynote address to the topic of IT infrastructure management with DatAIM. He explained how digital tools for network design and simulation can support the management of a network infrastructure throughout its entire lifecycle. He emphasised the need for four core functionalities: intelligent planning, precise design, efficient implementation as well as intelligent operation and maintenance. Such a system makes the setup and expansion of IT networks significantly more efficient while simultaneously increasing the quality of operation and maintenance.

At the operations and maintenance management level, the DatAIM software can be complemented by intelligent electronic patch panels. This makes it possible to monitor passive connections in real time, control work orders and quickly locate errors – significantly reducing the workload for IT management.

* China's Dual Carbon Policy aims to reach peak CO_2 emissions before 2030 and achieve complete carbon neutrality by 2060.

The Datwyler team at the stand (from left to right): Zhao Peng, National Channel Manager Alex Song and Wei Shang

A much-noticed topic at the stand and in the keynote address was Datwyler IT Infra's prefabricated modular micro and mini data centres. These are also available in China as a complete solution with integrated power distribution, cooling and monitoring systems, enabling rapid deployment.

Zhao Peng gave a keynote address on IT infrastructure management

As one of the first companies in the industry, Datwyler offers an integrated solution that combines micro and mini data centres, the DCIM platform and DatAIM. This allows the comprehensive visualisation and management functions to be used for the data centre infrastructure as well. ■

Wei Shang
Sales Manager East China

Switzerland:

EXCELLENT POSITION IN THE EMPLOYER AWARDS

The 25th Swiss Employer Award was held on 15th January 2026, in the Kunsthaus Zurich. And this year Dätwyler IT Infra AG came 4th in the 250 to 999 employees category. In the survey, in which 152 companies took part, almost 55,000 employees chose the best employer in four main categories.

Proud prize winners: Karl Thoma and Valerie Kieren, Head of Human Resources Europe, Datwyler IT Infra

The Swiss Employer Award is the highest recognition of employer attractiveness in Switzerland and Liechtenstein. The ranking is based exclusively on employees' feedback on 60 scientifically developed questions. "The results show where strengths, weaknesses and potential lay. Giving a valid image of working conditions in our company and a solid foundation for targeted improvements", explained Karl Thoma, VP Product Management Europe and Managing Director Switzerland of Dätwyler IT Infra AG.

The Swiss consultancy and research company icommit GmbH specialises in employee and management surveys and personnel and organisational development. Since the year 2000, in collaboration with the Swiss Employers' Association and the Swiss Staff Association, every year it bestows the Swiss Employer Award in different categories.

This benchmarking initiative for companies is therefore the largest in Switzerland. ■

Marco Müller
Vice President
Marketing & Communication
Switzerland

Switzerland:

FIRE SAFETY DAY IN OBERKIRCH

Under the heading "Fire safety in electrical installation – concise and practical information", on 22nd April, at the Seminarhotel Campus Sursee in Oberkirch there was an event for specialists from the electrical industry, project managers and fire safety specialists. It was a training event approved by the Swiss Association of Cantonal Fire Insurance (VKF), aimed at recertification and therefore helping ensure that Swiss fire safety requirements are observed.

Around 50 participants took the opportunity to catch up on current, practical know-how. In three short talks, experts from Kablan, Bettermann and Datwyler IT Infra shed light on topics of safety power supplies, fire behaviour of cables, safety cables and functional integrity, fire loads and installations in escape routes. The course combined theory and application and provided clear guidance for planning, implementation and record management in the everyday running of projects.

At the end of the day, the participants and exhibitors were able to report a thoroughly positive outcome: interesting talks, lively exchange, as well as a fantastic location for the event.

Thanks to the great response, Kablan, Bettermann and Datwyler IT Infra are now planning follow-on events in other regions. ■

Marcus Tillmann
Product Manager Safety & Low Voltage
Switzerland

China:

"OSCAR" AWARDS CEREMONY IN GUANGZHOU

Datwyler managed to get two of the highly coveted "Intelligent Building Brand Awards" last year.

The 26th CIBIS Intelligent Building Summit took place on 11th December 2025 at the Oriental Hotel in Guangzhou, hosted by QJ.smartech and co-organised by the Building Electrical Committee of the Society of Civil Engineering and Architecture of Guangdong Province.

The conference brought together experts, scientists and prominent representatives from a wide range of industries, including architecture, electrical engineering, IoT, intelligent systems and smart building. Under the heading "Seizing New Opportunities in the Low-Carbon Age – Shaping an AI-Powered Future" participants engaged in intensive discussions about trends, new ideas and technological innovations for intelligent construction and smart buildings. Among many other interesting program items, Jack Lin, Technical Service Manager at Datwyler, also gave a presentation at the conference. It was about "Strengthening intelligent chip manufacturing: IT infrastructure solutions for semiconductor factories".

The Datwyler team at the stand (from left to right): Channel Manager Libing Liao, Sales Engineer Ray Zhu, Zoe Peng, Sales Director IT Infrastructure, Jack Lin and Ethan Zhang, Senior Sales Manager South

In the evening the hotel hosted the prestigious "Intelligent Building Brand Awards" ceremony, jointly organised by QJ.smartech and the Qianjia Brand Lab. These awards, presented 23 times since their inception in 2002, are considered the "Oscars" of the intelligent building industry due to the objective and fair judging process by a panel of experts. The winners enjoy high regard not only within the industry but are also highly sought after by clients for intelligent buildings, smart communities, smart homes and IoT projects. Many institutions responsible for tenders and procurement in China now even award bonus points to the winning brands. It's no surprise, then, that experts, executives and numerous representatives from the intelligent building sector across the country gathered once again to witness the ceremony.

Datwyler received two of the coveted awards for 2025: second place in the Top Ten Brands for structured building cabling and the "Outstanding Practice Award" for data centre cabling. ■

Chen Chen
Marketing Specialist
China

Ihab Gazawi during his presentation on data centre design

Saudi Arabia:

BICSI CONFERENCE IN RIYADH

In early January, BICSI Saudi Arabia hosted a conference and exhibition at the Fairmont Hotel in Riyadh. During the two-day event, Datwyler Middle East presented its forward-looking approach to attendees: the transition from conventional IT infrastructures to intelligent, autonomous environments. The company demonstrated how its comprehensive solutions – from data centre technologies and high-performance cabling to AI-powered infrastructures – contribute to building complex, adaptive and efficient digital ecosystems.

During the event, Datwyler IT Infra presented itself as a reliable partner for organisations seeking robust, high-performance and intelligent, future-proof infrastructure solutions. Through presentations, technical discussions and practical demonstrations, the Datwyler IT Infra team explained how new technologies are used in real-world application scenarios to simplify processes and achieve measurable results.

Visitors to the Datwyler stand

The Datwyler team explains a Smart Modular Data Centre (SMDC)

The discussions at the booth reflected the growing interest of the industry in an infrastructure that is not only reliable but also dynamically responds to new requirements.

Future-proof data centre design

A highlight of the conference was the presentation by Ihab Gazawi, Global Head of Data Centre Experts at Datwyler: "Re-imagining Data Centres: Bridging History and the Next Frontier".

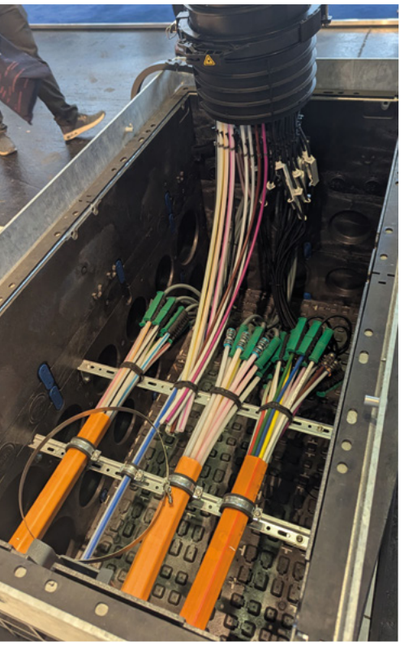
In his presentation, Gazawi explained how data centre design is evolving to meet new digital demands – namely, by combining established principles with modern requirements for scalability, sustainability and performance. He emphasised the importance of a modular infrastructure and a structured design in ensuring efficient deployment and long-term optimisation. He offered a clear perspective on how data centres must be positioned for the next phase of digital transformation.

The discussions at BICSI Saudi Arabia demonstrated that the future of ICT infrastructure lies in systems that can adapt to and evolve with their environments. Datwyler Middle East is continuing to advance in this direction to create long-term value throughout the region. ■

Sami Ballour
Head of Human Resources and Communication
United Arab Emirates

Germany:

FIBRE OPTIC EVENT IN FRANKFURT



Fiberdays in Frankfurt are a trade fair and exhibition event for the telecommunication and digital industry. This year the Fiberdays recorded around 6,000 trade visitors and 270 international exhibitors presenting their fibre optic innovations and services over an area of 16,000 square metres.

As part of the top-class conference programme, decision-makers from the industry and politics debated on all of the important issues relating to digital infrastructure and fibre optic expansion, as well as related topics such as smart cities, 5G campus networks, data centres and sustainability.

Datwyler IT Infra was also there at the end of March, with a team to foster professional exchange on current developments within the industry and have discussions with customers, partners and interested parties.

The event clearly showed that the industry is unanimously behind fibre optic expansion. The mood was positive – despite the great challenges that were openly addressed in Frankfurt. These included the availability of fibre optic resources, expansion capacities, civil engineering services and qualified professional staff.

One crucial driving force is artificial intelligence. The growing use of AI applications is leading to a clearly rising demand

for bandwidth, thereby accelerating fibre optic expansion as well as investments in data centres.

So the direction is clear. Fibre optics are as ever the key technology in digital transformation. The deciding factors with regard to pace and scale are efficient implementation and the availability of the aforementioned resources. ■

Ralf Fischinger
Head of MarCom Europe
Germany

INTERVIEW WITH

MICHAEL BUCHENBERG

Head of IT Security, XITASO GmbH, on Security by Design in production

Cybersecurity:

EVERY COMPONENT MUST BE SECURE OVER THE LONG TERM

Interview with Michael Buchenberg, Head of IT Security, XITASO GmbH, on Security by Design in production

Mr Buchenberg, you are primarily focused on IT security in companies. What trends are you seeing in your customers? Do manufacturers and users need more resilient products and systems?
Le me go back a little. For a few years we have been seeing a clear trend in engineering: the world of IT is growing ever closer to the world of OT. It's an exciting development because new features and new services are emerging – and both can considerably increase efficiency, for example with firms analysing data from the OT world and using it in IT. This convergence brings enormous potential for value creation. The Boston Consulting Group estimates it at around 60 billion dollars. This trend, which can also be seen in the automotive sector, building technology and other sectors, is unstoppable.

But this convergence also brings risk. According to Bitkom, 87 percent of German companies say that they have experienced cyberattacks in the last 12 months. The reason is the much greater interconnection – either with machinery and systems or with IoT devices. Last year, German companies alone incurred losses of 200 billion Euros – a growing trend. Worldwide, in 2025, losses due to cybercrime were estimated at nine billion Euros.

So the answer is a clear yes. We must be aware of these risks; and we must address the issue of cybersecurity at every level. Because it is a very wide-ranging issue.

The Cyber Resilience Act was adopted in the European Union in 2024. It will come into force in 2027, after a three-year transition period. Does it cover this issue sufficiently?
With this act, the legislator is saying, the situation cannot continue as it is. And it is going to become very real. It is something that SMEs in particular have not been sufficiently aware of until now. Except for a few exceptions, the regulations apply to all "products with digital elements" which are sold on the European market – and so also to software, automation systems, IoT devices, networked industrial machines, etc. that are produced outside of the EU but are sold in the EU.

As of December 2027, after the transition period, those affected must be able to implement the new requirements. It is a long list, and companies are faced with stiff penalties if they fail to comply. For example, a cyber risk assessment must be performed. The products concerned must be developed and manufactured with a Security by Design approach. CE marking must include these aspects by the end of 2027. The products must come onto the market "without any exploitable vulnerabilities", have integrated security measures, ensure data security and minimise any digital attack surfaces.

Furthermore, there is an obligation to report any vulnerabilities and an obligation to remove them, which still applies even after the sale. For example, software developers must provide security updates to close any vulnerabilities free of charge for five years. If a manufacturer supplies a milling machine with control and HMI they must provide firmware updates for years.

The Cyber Resilience Act states that we want a EU that is resilient against cyber attack even at product level. These are process issues which a lot of companies will be dealing with on an on-going basis. It would be nice if all of those affected were already doing it.

You once said elsewhere that security should not be considered as an "add-on". What exactly do you mean by that?
Security must be considered from the outset. Nowadays digital resilience is a key quality feature, just like functional security or service life. If you don't address security until the operational phase you have already lost. Instead, cybersecurity should be integrated in systems from the outset.

Take machinery or building technology. We are talking here about very long life cycles of 10, 20 or even 30 years. Because there are physical and digital areas that are open to attack and they are very diverse – for instance connections or links in the cloud which, without proper protection, will be just what potential attackers are looking for. This also includes complex supply chains and complex systems. In the end every component must be secure, for itself and the whole system. Keeping this big picture in mind is demanding – for suppliers, integrators and system operators. Cybersecurity is therefore an interdisciplinary topic that runs through the whole supply chain and through different departments within a company.

In reality, however, it's often the case that cybersecurity is no topic at all, or security is considered in a very isolated manner, and specialist know-how is only brought in at the end of the process. Behind this is the manufacturer's understandable desire to do what they have always done. Please just build something in somewhere that meets the new requirements. But that's not how it works.

What I mean by that is that security should not be seen as an add-on, as a kind of sticking plaster. If it is, then we will never reach the level of cybersecurity that's needed.

But the EU is stipulating product development according to the Security by Design approach.
Precisely. This approach is the opposite. Its core concept is that we must assume that the environment is insecure and that there are people who want to do harm. The approach is also multilayered. I like to compare it to an onion. The firewall is the first layer. Then come applications for logging on, for example passwords, etc. Take a medieval fortress with moat, walls and keep. That is exactly how digital systems should be built to ensure a higher level of cybersecurity.

One important aspect is also to minimise the areas that are open to attack. The classic example is of large interfaces in cloud systems where permissions are not designed to be sufficiently restrictive. Users should only have the permissions they need. This must be clearly established – the motto should be "as restrictive as possible". The same applies to processes and services.

How exactly can manufacturing companies make themselves fit for secure development processes?
One important step is definitely a comprehensive threat analysis: Who would want to harm us? How would an attack probably occur? And how great would be the damage? The combination of probability and amount of damage leads to a risk assessment. Only this assessment can result in the measures to be taken, for example a better firewall, more encryption, streamlining interfaces, etc. The aim of this analysis and assessment is to ensure secure architecture, secure implementation and secure operation.

The solutions developed must of course be thoroughly tested. And, in view of the long life cycle, this verification should be performed not just once but on a regular basis. Because a system that was secure six months ago might not still be secure. A third-party component, for example an PLC, may display unknown vulnerabilities after a few months of operation.

ENISA, the European Union Agency for Cybersecurity, keeps a vulnerability database for common IT products. In the past year well over 100 new vulnerabilities have been included on it every day.

Whether we want it or not, cybersecurity is a constant issue. Every component must be secure over the long term. Which is why, for a lot of our customers – in the context of our software solutions or for customer systems – we carry out a penetration test once a year. And we nearly always find something that could be done better.

Thank you for the interesting conversation. ■

XITASO

XITASO GmbH is a company that specialises in digitalisation and high-end software engineering. With over 240 employees in 13 European locations, XITASO provides support for its customers in the planning, design and development of individual digital solutions for their products, processes and platforms.

www.xitaso.com

Dieter Rieken
Head of Communication
Germany

Digital Sovereignty:

EUROPEAN NETWORK COMPONENTS

as an alternative to US providers

Why European companies should reassess their network infrastructure.

European companies are starting to look more closely at their reliance on US network equipment providers. Questions about data sovereignty, geopolitical risks and resilient supply chains are gaining importance. In this situation, European network components can offer an attractive alternative. Datwyler IT Infra alone has around 100 existing customers who will be updating their IT backbone in the course of the next few months with cutting edge technology from Europe.

The network infrastructure of European companies has reached a turning point. For a long time a few global providers have dominated the market – with the focus on efficiency and scalability. But, in the light of geopolitical tensions, increasing regulatory requirements and greater awareness of data sovereignty, there is one topic that is coming increasingly to the fore: the strategic reliance on US providers. Because one-sided supplier structures now involve considerable risks. Vendor lock-in, limited availability of components and potential political influence can significantly restrict companies' ability to act. At the same time, there is growing pressure to ensure that data flows are transparent and consistently meet regulatory requirements.

Against this backdrop, European network components are gaining in importance. They not only provide an alternative but also allow for an intentional diversification of the infrastructure. Companies benefit from greater transparency, regulatory proximity and direct supply chains. At the same time they are increasing their technological independence and reducing systemic risk.

Less reliance, more resilience

A central approach in this situation is to establish a second source strategy. The targeted use of several providers reduces reliance and increases infrastructure resilience. Especially in critical applications – data centres or industrial environments for instance – this diversification is becoming a crucial factor for success.

Network infrastructure is no longer a purely operational matter – it is becoming a strategic decision to be taken at management level. Nowadays, those who are intentionally diversifying are investing not only in technology but also in security, flexibility and business sovereignty.

Clearer added value for companies

The good news is that European providers have caught up technologically and are offering high-performance, future-proof solutions – from high density fibre optic infrastructures to energy efficient network components.

Datwyler IT Infra, in the German-speaking area alone, has around 100 existing customers who will be updating their IT backbone in the course of the next few months with cutting-edge technology from Europe. Medium-sized companies who do not have their own expert know-how are especially benefiting from this partnership. Datwyler's IT Solutions team can provide them with all-round support under one roof – from advice on implementation to on-going operation.

Every company has its own requirements, and every IT solution should meet them exactly. We will help you find the perfect solution.

Toni Rodriguez, Head of IT Services & Support, Datwyler IT Infra

Migration takes place in coordinated stages to avoid any interruption to business. Thanks to central management, networks can be managed efficiently across sites, and security guidelines can be consistently enforced.

Another advantage of these European solutions is the rapid adaptation to local legal provisions and specific requirements. For example, sector-specific compliance requirements regarding health or industry standards can be addressed. And flexible service level agreements enable individual adaptation to the particular needs of the user – from guaranteed response times to 24/7 support.

Practical example

As an end-to-end provider of IT and OT infrastructure, Datwyler IT Infra has direct access to leading European network components. One example are the solutions from Lancom Systems. Developed in Germany, they meet the highest data protection and security standards and offer robust, scalable network infrastructure with high performance levels and central management.

Datwyler IT Infra – previously through its subsidiary Seabix AG – is a long-time partner of Lancom Systems. There is currently a project running in which, in the next few months, around 800 devices (access points, routers, firewalls, etc.) will be replaced and made future-proof as part of the life-cycle management. Datwyler IT Infra, in close collaboration with Lancom Systems, is converting several clients to new systems – often supplemented with managed services or service level agreements, so that support and availability are guaranteed at all times without the companies having to develop their own expert know-how.

Conclusion

The shift to European network components is more than a technical decision – it is the expression of a strategic rethink. Companies who are counting on diversification, transparency and regional value creation today are creating the basis for lasting success in an increasingly complex environment. ■

Thomas Jäggi
Managing Director
IT Solutions Europe
Switzerland

Marco Müller
Vice President
Marketing & Communication
Switzerland

Copper data technology:

PATCH CABLES – HIGH PERFORMANCE AND FLEXIBILITY

Since April, Datwyler IT Infra has been offering Category 6_A shielded patch cables, characterised by their optimised flexibility in bending.

The RJ45 Cat.6_A (IEC) proflex patch cords are based on the recently introduced CU 7702 4P proflex TC cable type, which is produced in Switzerland. The new patch cords have a highly flexible FRNC/LSZH sheath. They provide users with transmission rates of up to 10 Gbit/s, tinned copper conductors for improved corrosion protection and high quality RJ45 connectors with latch protection and fitted anti-snag boot. The RJ45 connectors meet all requirements for Category 6_A and for the transmission of electrical power up to 90 watts (4PPoE). The cables' reaction to fire corresponds to Euroclass C_{ca}.

These patch cords are therefore an ideal solution for the installation of modern, high performance, reliable Class E_A networks (up to 500 MHz).

The RJ45 Cat.6_A (IEC) proflex patch cords are currently available in five lengths and five different colours – each cable packaged in a recyclable cornstarch bag. The product range is continuously being expanded and will be extended to include additional lengths from 0.5 to 20 metres and additional colours based on demand.

You will find the data sheet and a flyer on the Datwyler IT Infra website. ■

Copper data technology:

THE NEW CU 696 4P

At the end of June Datwyler IT Infra will be adding a Swiss-made product to its portfolio of unshielded data cables, the CU 696 4P. This high-performance Category 6_A cable will be offered alongside the "classic" U/UTP cable CU 692 4P.

The two cables can be distinguished in particular by their construction: the CU 696 4P has a laminated Alien NEXT separator around each wire pair and therefore a thinner sheath. This means a smaller outside diameter of only 6.8 millimetres with optimised transmission performance and a smaller bending radius. Datwyler is addressing additional market needs with this construction while offering a particularly attractive price level.

The new data cable has a halogen-free FRNC sheath and is available in fire protection classes C_{ca} and $B2_{ca}$. The $B2_{ca}$ version offers particularly good value for money because it is positioned in the C_{ca} price range. ■

Ivan Corsini
Product Manager Copper
Data Cabling and Industrial
Switzerland

Fibre optic networks:

TRUNK CABLES WITH IMPROVED REACTION TO FIRE

Pre-assembled fibre optic trunk cables from Datwyler IT Infra are always convincing thanks to their quality, fast installation, "foolproof" colour coding and excellent value for money.

And they remain attractive because they are constantly being improved – to take on board ideas from our users and to meet market requirements.

Since the beginning of this year, Datwyler's FO trunk cables are now also available with Euroclass $B2_{ca}$ cables if required. This upgrade concerns assemblies with all current fibre optic connectors.

Although trunk cables do not actually require classification to EN 13501-6, for fire prevention reasons, server room and data centre operators are placing increasing importance on cable products that have been tested to ensure they meet the most stringent reaction to fire requirements.

And so this additional offer from Datwyler IT Infra is responding to the growing market demand.

The data sheets can be found on the Datwyler IT Infra website. ■

Fibre optic networks:

UPGRADES FOR ALL MTP ASSEMBLIES

| Simplified release, optimised reaction to fire

Datwyler IT Infra is now offering all MTP assemblies with push-pull connectors instead of rods. These can be released by simply pulling on the bend protection sleeve.

This upgrade concerns all preassembled trunk, fanout, breakout and patch cables with MTP connectors. The advantage of the push-pull connector is especially clear in high density applications such as Datwyler's High-Density Data Centre Solution (HD-DCS), where a lot of release rods in the smallest space sometimes make it difficult to connect and disconnect.

Furthermore Datwyler IT Infra now only uses Euroclass $B2_{ca}$ cables for the assembly of DCS trunk cables with MTP connectors (and for some MTP breakout cables). With this offering, Datwyler meets the growing demand from data centre operators for cable products that have been tested to comply with the strictest reaction to fire regulations

All upgrades can be found in the corresponding data sheets on the Datwyler IT Infra website. ■

Joël Portmann
Product Manager
Fibre Optics
Switzerland

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