

西太平洋银行倚重 德特威勒公司 Westpac Bank counts on Datwyler



Excel I.T.公司为澳大利亚银行的伦敦新总部安装了由德特威勒提供的可靠、灵活且功能强大的unilan®布线解决方案

Excel I.T. installed a reliable, flexible and robust unilan® cabling solution by Datwyler at the Australian Bank's new London headquarters.



西太平洋银行公司成立于1817年，最初是新南威尔士银行，总部设在悉尼。西太平洋银行是澳大利亚领先的金融机构，拥有超过37000名员工，公司机构遍布全球。

Westpac Banking Corporation was established in 1817 as Bank of New South Wales and has its headquarters in Sydney. Westpac is Australia's leading financial institution with more than 37 000 employees and branches around the globe.

1853年，新南威尔士银行在伦敦设立了首个办事处，因此，西太平洋银行成为英国现存最古老的外国金融机构。如今，西太平洋银行伦敦总部位于伦敦市中心比绍普斯盖特附近的甘菊街。它占据大楼的一二层以及部分低层共1716平米的空间。

In London the Bank of New South Wales representative office first opened in 1853. Thus, Westpac is the oldest surviving foreign financial institute in the UK. Today the London HQ is situated in Camomile Street near Bishopsgate in the heart of London City. It occupies the first, ground and part of the lower ground floors of the building comprising 1716 square meters.

高品质网络实现服务改善 High-quality network for improved services

去年夏天，西太平洋银行开始为新总部寻找一套综合性的铜缆和光缆的综合布线解决方案。经过竞争激烈的投标过程，德特威勒竞标成功，为其提供unilan®布线系统。西太平洋银行的战略优势主要集中在改善分销和客户服务上。因此，伦敦总部的通信网络必须可靠、灵活且功能强大，这是至关重要的。

In summer last year, Westpac looked for a comprehensive, modern copper and fibre optic cabling solution for the new headquarters. Following a competitive tender process, Datwyler was successful in securing the opportunity to provide a unilan® cabling system. Westpac's strategic priorities are particularly centred on improving distribution and customer offerings. Therefore it was of paramount importance that the communication network within the London HQ is reliable, flexible and robust.

银行聘请了一个经验丰富的综合IT设计和项目执行管理咨询机构CBI(科尔曼贝内特国际公司)，“德特威勒公司提供的产品和服务给我们留下了深刻印象。他们对不断变化的需求应对自如，确保项目符合预算，并如期完成。”CBI的Dean Moore说。

The bank appointed Coleman Bennett International (CBI), an experienced full I.T. design and implementation project management consultancy. "We were impressed by the delivery of product and service offered by Datwyler. Their ability to react to the ever changing demands of the project, helped ensure the project was completed within budget and timescale", says Dean Moore, CBI.



易于使用 Easy to work with

unilan®解决方案包含三层楼的3000个RJ45端口，通过100公里的6类铜缆连接了3个通信机房。通信机房——小型数据中心之一——德特威勒公司还提供了带有LC连接器、OM3多模光缆、尾纤、以及所有必需的光纤面板、光纤配线架和耦合器。

The unilan® solution consists of 3000 RJ45 ports over three floors, fed from three communications rooms via 100 kilometres of Category 6 copper data cable. For the comms rooms – one of these a small data centre – Datwyler also delivered OM3 multimode fibre optic cables with LC connectors and pigtails and all necessary panels, shelves and shutters.

安装工作由一家总部位于伦敦的语音/数据基础设施IT管理服务供应商Excel I.T.公司执行。“我们发现德特威勒布线解决方案拥有绝佳的质量，非常易于安装和使用。德特威勒团队在整个项目中始终提供及时支持，他们的服务再好不过了。”Excel I.T.项目经理Nick Smith说。

The installation work was carried out by Excel I.T., a premier London based IT managed service provider for voice/data infrastructure. "We found the Datwyler cabling solution to be of great quality and very easy to work with. The Datwyler team was always on hand throughout the project, and the service could not have been better", says Nick Smith, Project Manager at Excel I.T.

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